

Government of the People's Republic of Bangladesh **Investment Promotion and Financing Facility (IPFF) Project** (IDA Credit # 4693-BD) 23rd Floor, 2nd Annex Building **Bangladesh Bank**

Head Office, Motijheel, Dhaka- 1000

Date: 09/04/2014

Ref: IPFF/12(Proc.plan/S30/S31/S32)/2014-36

Request for Expressions of Interest (EOI)

(Appointment of national individual consultant for package no. S30, S32 and international individual consultant for package no. S31)

The Government of the People's Republic of Bangladesh (GoB) has received a credit (hereinafter called the "Credit") from the International Development Association (IDA) toward the cost of Investment Promotion and Financing Facility (IPFF) project which is intended to promote infrastructure development through private sector entrepreneur endorsed by the GoB. Bangladesh Bank acts as the implementing agency for the project on behalf of Finance Division and now intends to apply part of the proceeds of this fund to payment under the contract for the provision of consultancy services to support Public Private Partnership Office being operated in accordance with the "Policy and Strategy for Public-Private Partnership (PPP) 2010"

1. Title, Expected Duration and Commencement, Qualification and Experiences of the individual consultants:

0	sition and uration)	Scope of Works	Qualification and Experience
dep s po s	Financial Specialist (national) 8 months but bending on the situation this eriod may be shortened or extended)	 PPP Policy Support PPP capacity building PPP transaction support (Details of scope of services have been described in Terms of Reference) 	 At least Bachelor Degree in business, finance, accounting, law or a similar relevant professional degreefrom a reputable institution but with a strong preference for a postgraduate degree (for e.g. MBA or equivalent) or a professional accountancy qualification (e.g. CA, ACCA, CIMA or equivalent) from a reputable institution. At least 12 years experience of working in a relevant financial, accounting or commercial discipline in a relevant enterprise (for e.g. financial institution, accountancy firm, financial consultancy firm). At least 3 years work experience in a credit function carrying out credit risk assessments onproject finance transactions or equity or debt market transactions. Experience of advising on transactions involving private sector participation in infrastructure projects Experience of developing or auditing financial models. Good understanding of current commercial lending terms and banking market. Experience of leading or managing a team would be preferred. Strong problem solving and analytical skills. Good interpersonal skill and ability to

S31	PPP Expert (international) (18 months but depending on the situation this period may be shortened or extended)	 Support PPP Office in development, detailing and ensuring the application of PPP policies Support PPP Office's remit to administer PPP project identification and qualification, project development and implementation process Support PPP Office's remit to undertake awareness creation activities and build capacities in line Ministries and Implementing Agencies on PPP matters (Details of scope of services have been described in Terms of Reference) 	communicate effectively with both the government and private sector officials who may have limited or no financial background. • Must have strong communication and presentation skills in Bangla and English. • Must be skilled and fluent in the use of Microsoft Word, Microsoft Excel and Microsoft PowerPoint. • At least Bachelor Degree in business, finance, accounting, law or a similar relevant professional degree (for e.g. CFA) from a reputable institution, but with preference for a postgraduate degree (for e.g. MBA) from a reputable institution. • At least 10 years experience of working in a relevant financial, accounting or commercial discipline in a relevant enterprise (for e.g. financial institution, accountancy firm, law firm, financial consultancy firm). • At least 5 years international work experience in a senior role in reviewing, assessing, structuring, or advising on PPP transactions • Experience of PPP projects in more than one country; • Good understanding of international commercial lending terms and banking market. • Experience of leading or managing a team would be strongly preferred. • Strong problem solving and analytical skills. • Good interpersonal skill and ability to communicate effectively with government and private sector officials who may have limited or no financial background. • Must have strong communication and presentation skills in Bangla and English. • Must be skilled and fluent in the use of Microsoft Word, Microsoft Excel, Microsoft PowerPoint and Microsoft Project.
S32	PPP commercial consultant (national) (18 months but depending on the situation this period may be shortened or extended)	 Support PPP Office in development, detailing and ensuring the application of PPP policies Support PPP Office's remit to administer PPP project identification and qualification, project development and implementation process 	 At least Bachelor Degree in business, finance, accounting, law or a similar relevant professional degree (for e.g. CFA) from a reputable institution, but with preference for a postgraduate degree (for e.g. MBA) from a reputable institution. At least 8 years of experience of working in a relevant financial, accounting or commercial discipline in a relevant enterprise (for e.g. financial institution, accountancy firm, law firm, financial consultancy firm). At least 3 years ofwork experience in a senior role in

 Support PPP Office's remit to undertake awareness creation activities and build capacities in line Ministries and Implementing Agencies on PPP matters

(Details of scope of services have been described in Terms of Reference) reviewing, assessing, structuring, or advising on:

- transactions involving private sector participation in infrastructure projects; or
- o project finance transactions
- Experience of reviewing or auditing financial models would be preferred.
- Good understanding of commercial lending terms and banking market.
- Experience of leading or managing a team would be preferred.
- Strong problem solving and analytical skills.
- Good interpersonal skill and ability to communicate effectively with government and private sector officials who may have limited or no financial background.
- Must have strong communication and presentation skills in Bangla and English.
- Must be skilled and fluent in the use of Microsoft Word, Microsoft Excel and Microsoft PowerPoint and Microsoft Project.
- 2. The Experts/Consultants/Specialist will be selected using the selection of Individual Consultant (IC) method in accordance with the World Bank guidelines on "Selection and Employment of Consultants under IBRD loans and IDA Credits & Grants by World Bank Borrowers, January 2011."

3. Selection Criteria:

Criteria	Marks
General Qualifications	30
General Experience	10
Work experience best suited for Assignment	50
Computer Literacy	10

The cvs of the applicants will be evaluated on the basis of the criteria mentioned above and the preferred consultant will be invited for negotiation.

- 4. The Project Director now invites eligible applicants from Bangladeshi/Foreign Nationals for the positions mentioned here. Interested applicants may obtain detailed ToR and further information from the office of the undersigned during normal office hours and ToR of the assignments are also available in the web address (http://www.pppo.gov.bd & http://www.bangladeshbank.org.bd)
- 5. Application in a sealed envelope and externally marked title of individual position, package no., name & address of the individual must be submitted to Mr. Md. Abul Quasem, Deputy Governor and Project Director, IPFF Project, 23rd floor, 2nd Annex Building, Bangladesh Bank, Head Office, Motijheel, Dhaka -1000, Bangladesh.
- 6. Interested applicants are requested to collect ToR of the assignment from the PD's office or the website mentioned afore during the office hours.
- 7. Applicants are requested to submit EOI along with financial offer in a sealed envelope.

- 8. For the evaluation purposes, in case of prices quoted in different currency, the same will be converted to a single currency i.e BDT using the selling rate of exchange of Sonali Bank, Bangladesh prevailing on the dead line of submission of application.
- 9. The deadline of submission of EOIs (applications) for the position of Financial specialist (national) and PPP commercial consultant (national) is 04.05.14 up to 2.00 PM and for the position of PPP expert (international) is 14.05.14 up to 2.00 PM.
- 10. The Procuring Entity reserves the right to accept or reject any or all EOIs without assigning the reasons whatsoever.

Sd/(Md. Abul Quasem)
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